



VIPER 640

2016

ASPEN INTERNATIONAL CHAMPIONSHIP

BERMUDA PRESENTED BY EFG



Updated October 3, 2016

## Ocean Freight Overview

The Bermuda Viper 640 Class Association has negotiated a special event rate with the Ocean Freight companies servicing the island. In addition to this, the Bermuda Tourism Authority is sponsoring the first 30 boats that submit a completed Entry Form with full payment of required Fees with an additional discount towards their ocean freight costs. This discount will be applied towards the return leg back to the mainland and is not eligible for Bermuda residents.

Due to the peculiarities of shipping 50+ Vipers 640's to the island, Owners are encouraged to book their boats to Bermuda with a Shipping Agent well in advance of the event. Agents will manage shipment time slots on a first-come/first served basis. Owners will be required to have their boat delivered to the port of departure in time for loading on the ship. Please refer to the specific Agents shipping instructions when booking. Keep in mind that pleasure boats, such as the Viper 640, are the first items to be bumped off of an ocean freighter in cases of limited space or load requirements. It is encouraged that competitors sign up with this in mind and book with an Agent well in advance of the regatta dates.

## Frequently Asked Questions

### **Q. Who is responsible for getting my boat to Bermuda?**

A. You are! The local class will assist with clearing the boats once landed in Bermuda and getting them to the Host Clubs.

### **Q. Where in the USA do I deliver my Viper, and where in Bermuda does it go?**

A. Freight to Bermuda comes from three ports on the East Coast of the United States – Salem & Port Elizabeth, NJ and Fernandina Beach, FL. Competitors have the choice of ports to utilize inbound and outbound from the island. All boats will be landed in Hamilton which is less than a 5 min drive from each host club.

### **Q. What will it cost to ship my boat to Bermuda?**

A. The special event rate from any Salem NJ and Fernandina Beach, FL to Bermuda is \$1500 per boat on a standard trailer with the mast stored inside the boat. For double stack trailers the rate is \$2000.

Shipping out of Port Elizabeth the rates are:

New Rates:

For Roll on Roll Off service:

\$1400 for single boat on trailer. ie \$1400 per boat

\$1600 for double trailer ie \$800 per boat

\$1800 for triple trailer ie \$600 per boat

\$1000 return all - inclusive for each trailer.

So for example 2 boats on a single double stack trailer would move to Bermuda for \$1600 (\$800 each boat) and \$1000 for the same trailer back to the US (\$500 each) so round trip for \$1300 each.

**Q. What will it cost to send my boat back from Bermuda to the East Coast?**

A. For shipping to Salem NJ and Fernandina Beach, FL the rate is the same as shipping inbound to the island from those ports.

Shipping back to Port Elizabeth the rate is \$1000 per trailer.

In addition the first 30 boats that submitted a complete Entry Form with full payment of fees as per NoR 4 receive \$1000 from the Bermuda Viper 640 Class Association.

**Q. What are the contact details for the Shipping Agents?**

A. Contact details are as follows:

Salem, New Jersey

VOIGT MARITIME 11 BROADWAY, SUITE 170 NEW YORK, NY 10004

TEL: (212) 635-9580 FAX: (212) 635-9584

Contact: Jackee Berberabe ([jberberabe@voigtmaritime.com](mailto:jberberabe@voigtmaritime.com))

Port Elizabeth, New Jersey

BERMUDA AGENCIES LTD ONE GATEWAY CENTRE, SUITE 2408 NEWARK, NJ 07102

TEL: (973) 242-6890 FAX: (973) 242-6286

Email: [customerservice@balnj.com](mailto:customerservice@balnj.com)

Fernandina Beach, Florida

NORTH FLORIDA SHIPPING PO BOX 15520 FERNANDINA BEACH, FL 32035

TEL: (904) 261-2662 FAX: (904) 261-3704

Email: [nfs@nfs-sisl.com](mailto:nfs@nfs-sisl.com)

**FOR ALL OUTBOUND BOOKINGS:**

For all outbound shipments from Bermuda please contact **Dawnette Bean** at:

**BERMUDA FORWARDERS LTD. 2 MILL CREEK LANE, HM05, BERMUDA**

**TEL: 441-294-6240 FAX: 441-292-1859**

[export@bermudaforwarders.com](mailto:export@bermudaforwarders.com)

[www.bermudaforwarders.com](http://www.bermudaforwarders.com)

**Q. What do I tell the Shipping Agent when I am making a booking?**

A. You should indicate to the Shipping Agent that your boat is for use in the Viper 640 North Americans, and would be subject to the special event rate on offer.

**Q. What documentation will the Agents require to ship my boat?**

A. Owners will need to provide:

- Name and address of shipper
- Name and address of consignee.

- Full description of the boat including make, year, weight & dimensions.
- Copy of the Bill of Sale showing the true boat value or Boat Title showing the boats value.

*Consult with each Shipping Agent directly as these documentation requirements can change!*

**Q. Who should I list as the Consignee?**

A. The following address should be used as Consignee:

**Owner Name / Boat Sail #**

c/o Bermuda Viper 640 Class Association  
 2 Salt Kettle Road  
 Paget, PG02

*Please ensure to customize the **highlighted** details, so we can track everyone's boat in the documentation!*

**Q. The Agent wants a proforma invoice; what is important to include on this?**

A. Please ensure when you provide a proforma invoice when booking, that you include **two** separate line items on the document.

| Item               | Qty | Unit Price | Total  |
|--------------------|-----|------------|--------|
| Viper 640 sailboat | 1   | 20,000     | 20,000 |
| Trailer            | 1   | 5,000      | 5,000  |

The amounts you use for delineating value of the trailer and your boat is up to you, but for Bermuda Customs purposes they have 2 separate tariffs for trailers and boats, so they need to have separate values noted.

**Q. Who should I inform in Bermuda when I make my booking?**

A. After completing your booking with the Agent, please send an email to Somers Kempe [somers@mahoganyreef.com](mailto:somers@mahoganyreef.com) with the details of you booking, intended shipment date, trailer type, crew arrival dates, etc so that boat arrivals can be coordinated in Bermuda. You will be advised where & when your boat will be made available in Bermuda.

**Q. When do I need to deliver my boat to the port of departure?**

A. You should confirm with the Shipping Agent, but most require the boats be delivered to the port at least 48 hours prior to the sailing date.

**Q. Does the shipping rate include freight insurance?**

A. No it does not. Please negotiate this with your local insurance carrier, or purchase it through the Shipping Agent.

**Q. I have a mast that is permanently glued together – do I still qualify for the shipping rate?**

A. Yes you will still be given the favorable shipping rate, but will be surcharged for the extra length of the shipment. You will still qualify for the reduced rate on the return leg if you are one of the first 30 boats to register.

**Q. What happens if I miss getting my boat to the port of departure in time for my shipping date?**

A. You will need to contact the relevant Shipping Agent to rebook.

**Q. I live in New England and I am planning on sailing in Bermuda, and wish to also sail my boat in Miami Sailing Week. Can I send my boat from NJ to Bermuda and then to FL after the event?**

A. YES! We have specifically negotiated the shipping rates to allow competitors to come to Bermuda late October from one port and send their boat to a different port later. Potentially your boat won't see any snow!

**Q. How early can I ship my boat to Bermuda?**

A. With prior planning your boat can arrive anytime in 2016.

**Q. How long can I keep my boat in Bermuda?**

A. Technically competitors can keep their boat in Bermuda for 1 year before they will be required to either pay duty on the boat, or ship it off island. During this period the boat shall only be used by non-residents. You will not be able to charter the boat to a local without paying duty.

**Q. Is their mast-up storage?**

A. There is a limited amount of mast up storage available. Competitors should sign up for this when registering. In December, January and February the local class will be holding winter getaway weekends which will be ideal for people to fly in Friday and out Monday morning. More details to follow in separate documentation to be posted on the Event Website.

**Q. Will there be charter boats available in Bermuda?**

A. There is potential for boats to be available for charter in Bermuda. Interested competitors should contact the Regatta Manager and/or Rondar – [dan@rondarboats.com](mailto:dan@rondarboats.com) and [py@rondarboats.com](mailto:py@rondarboats.com).

**Q. I own more than one boat, can I send them to Bermuda and charter the boats I am not going to race?**

A. Yes.

**Q. I am planning on selling my boat to someone in Bermuda. Is this possible?**

A. Yes this is possible, but will require additional organization between you and the buyer. Most importantly you should sell your boat before it leaves the USA, and give that Bill Of Sale to the Shipping Agent. This will make aware to the Agent, before shipping your Viper to the island, that the boat will be remaining in Bermuda and that duty is owed to Bermuda Customs. Duty on boats being imported into the island currently stands at 22.25%. If you are considering advertising your boat to the local market post something on the Viper Class forum and let the Regatta Manager know.

**Q. If I sell my boat to a Bermudian, can I have the sponsorship discount applied to my shipping costs to the island?**

A. No, the sponsorship discount for the first 30 registered boats is applied to the return leg of the journey only. You still qualify for the reduced event shipping rate.

**Q. How will my boat get from the Hamilton docks to the club I will be sailing out of?**

A. The local class is contracting a trailering company to handle the clearance and transport of boats to the sailing clubs. There may be a small fee associated with this. Please send an email to [Somers Kempe somers@mahoganyreef.com](mailto:somers@mahoganyreef.com) with the details of you booking, intended shipment date, trailer type, crew arrival dates, etc so that boat arrivals can be coordinated in Bermuda. You will be advised where & when your boat will be made available in Bermuda.

**Q. I have a question that was not answered above, who do I contact?**

A. Relevant contacts are listed below:

Somers Kempe, Shipping Logistics Manager

Phone: 441-704-0102

E-mail: [somers@mahoganyreef.com](mailto:somers@mahoganyreef.com)

Douglas DeCouto, Regatta Chairperson

Phone: 441-707-5537

E-Mail: [decouto@gmail.com](mailto:decouto@gmail.com)



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